

Buena Vista KOA

		Proforma	Adjusted
	2018	2019	2019
<u>Revenue</u>			
Cash Deposit	\$17,526.00	\$18,577.56	\$18,577.56
Credit Card Deposit	\$395,597.00	\$419,332.82	\$419,332.82
Miscellaneous Sales	\$32,295.00	\$34,232.70	\$34,232.70
Service Sales	\$13,927.00	\$14,762.62	\$14,762.62
<u>Total Income</u>	\$459,345.00	\$486,905.70	\$486,905.70
<u>Cost of Goods Sold</u>			
Food	\$15,988.00	\$15,988.00	\$15,988.00
Propane	\$5,538.00	\$5,538.00	\$5,538.00
Store	\$28,868.00	\$28,868.00	\$28,868.00
Other	\$27,602.00	\$27,602.00	
<u>Total Cost of Goods Sold</u>	\$77,996.00	\$77,996.00	\$50,394.00
<u>Total COGS</u>	\$77,996.00	\$77,996.00	\$50,394.00
Gross Profit	\$381,349.00	\$408,909.70	\$436,511.70
<u>Expense</u>			
Advertising and Promotion	\$4,184.00	\$4,184.00	\$4,184.00
Auto Expense	\$0.00	\$0.00	\$0.00
Bank Service Charges	\$10,578.00	\$11,212.68	\$11,212.68
Business Licenses	\$4,700.00	\$4,700.00	\$800.00
Computer and Internet	\$427.00	\$427.00	\$427.00
Contract Labor	\$580.00	\$580.00	\$580.00
Dues and Subscriptions	\$3,009.00	\$3,009.00	\$3,009.00
Education and Training	\$1,849.00	\$1,849.00	\$1,849.00
Insurance	\$11,148.00	\$11,148.00	\$11,148.00
Royalties	\$43,782.00	\$46,408.92	\$49,193.46
Office Equipment	\$200.00	\$200.00	\$200.00
Office Supplies	\$2,906.00	\$2,906.00	\$2,906.00
Operating Supplies	\$6,378.00	\$6,378.00	\$6,378.00
Payroll	\$51,280.00	\$51,280.00	\$51,280.00
Payroll Tax	\$3,825.00	\$3,825.00	\$3,825.00
Postage	\$534.00	\$534.00	\$534.00
Printing	\$361.00	\$361.00	\$361.00
Professional Fees	\$5,579.00	\$5,579.00	\$5,579.00
Property Taxes	\$14,634.00	\$14,634.00	\$14,634.00
Property Business Tax	\$1,500.00	\$1,500.00	\$1,500.00
Rental Equipment	\$768.00	\$768.00	\$768.00
Repairs and Maint	\$5,944.00	\$5,944.00	\$5,944.00
Sales Tax	\$447.00	\$447.00	\$447.00
Security	\$761.00	\$761.00	\$761.00
Supplies	\$2,333.00	\$2,333.00	\$2,333.00
Taxes Paid by Corp	\$110.00	\$110.00	\$110.00
Telephone	\$2,279.00	\$2,279.00	\$2,279.00
Tools	\$239.00	\$239.00	\$239.00
Uniforms	\$2,806.00	\$2,806.00	\$2,806.00
Utilities	\$33,543.00	\$35,555.58	\$37,688.91
<u>Total Expense</u>	\$216,684.00	\$221,958.18	\$222,976.05
Adjustments			
Net Operating Income	\$164,665.00	\$186,951.52	\$213,535.65