

CONESTOGA CAMPGROUND

	<u>Jan-Dec</u>	<u>Jan-Dec</u>
	<u>2018</u>	<u>2019</u>
<u>Revenue</u>		
Affiliate Bonus	\$1,080.00	\$1,220.00
Bed Tax Collected	\$4,754.00	-\$101.00
CC Map	\$436.00	\$511.00
Commissions Earned	-\$37.00	\$3.00
Dump Tank	\$205.00	\$85.00
Laundry	\$89.00	\$215.00
Member Service Fee	\$3,959.00	\$3,210.00
Membership Fees		
Coast to Coast	\$0.00	-\$30.00
Membership Dues	\$24,444.00	\$21,857.00
New Membership	\$3,677.00	\$6,148.00
RPI	\$0.00	-\$99.00
Monthly Rental	\$14,387.00	\$10,021.00
Reimbursed Expenses	-\$11.00	\$305.00
RV Park Income	\$67,179.00	\$67,926.00
Store Sales	\$8,805.00	\$7,776.00
<u>Total Income</u>	<u>\$128,967.00</u>	<u>\$119,047.00</u>
<u>Cost of Goods Sold</u>	<u>\$7,208.00</u>	<u>\$5,051.00</u>
<u>Total Cost of Goods Sold</u>	<u>\$7,208.00</u>	<u>\$5,051.00</u>
<u>Gross Profit</u>	<u>\$121,759.00</u>	<u>\$113,996.00</u>
<u>Expense</u>		
Additional Years Discount	\$34.00	\$224.00
Advertising	\$1,563.00	\$1,257.00
Bank Service Charges	\$2,944.00	\$3,005.00
Campground Supplies	\$1,782.00	\$558.00
Cleaning	\$613.00	\$752.00
Dues & Subscriptions	\$1,165.00	\$550.00
Insurance	\$2,020.00	\$3,698.00
Landscaping	\$249.00	\$442.00
Licenses & Permits	\$225.00	\$245.00
Membership Applications	\$452.00	\$652.00
Office Supplies	\$543.00	\$1,092.00
Postage & Delivery	\$492.00	\$297.00
Professional Fees	\$1,056.00	\$1,649.00
Repairs	\$6,821.00	\$978.00
Taxes		
Bed Tax	\$4,647.00	\$0.00
Property Tax	\$2,979.00	\$3,168.00
Telecommunications	\$3,949.00	\$3,150.00
Utilities	\$15,880.00	\$14,167.00
<u>Total Expense</u>	<u>\$47,380.00</u>	<u>\$35,660.00</u>
	<u>\$121,759.00</u>	<u>\$111,884.00</u>
Adjusted NOI	<u>\$74,379.00</u>	<u>\$76,224.00</u>

While the information herein has been from a source deemed reliable, accuracy cannot be guaranteed. Campground Brokers urges all parties entering into an agreement for the purchase of the property to verify all pertinent data.