3101 Wagon Circle Road, Rawlins WY 82301

OFFERING MEMORANDUM



(541) 953-7817

steve@campgroundbrokers.com

(541) 610-2545

leslie@campgroundbrokers.com



## CONTENTS

#### 01 Executive Summary

Investment Summary Location Summary

#### **02** Property Description

Property Features Aerial Map Parcel Map Site Map

#### 03 Financial Analysis

Profit and Loss 2021 - 2023





#### Steve Klontz

Principal Broker - OR, WA, ID, NM, SD, MT, WY, CO (541) 953-7817 steve@campgroundbrokers.com



#### Leslie Povey

Broker - OR (541) 610-2545 leslie@campgroundbrokers.com



RED DESERT ROS



### OFFERING SUMMARY

0	
ADDRESS	3101 Wagon Circle Road Rawlins WY 82301
COUNTY	Carbon
MARKET	Campground
SUBMARKET	RV Park

#### FINANCIAL SUMMARY

PRICE \$1,800,000

#### INVESTMENT WITH A VIEW

Boasting 120 total sites, ranging from large, level full hook-up, water/electric only and tent and car camping sites this meticulously maintained campground offers it all. There are clean laundry, restroom and shower facilities, fenced puppy park, playground, horseshoe pits, dump station, along with a large covered storage and shop area. Other income producing amenities include a well stocked store and gift shop, miniature golf course, and propane sales. Extended stay services, whether short or long term, are also available.

Current owners have added new siding and paint to buildings, updated and remodeled the office, apartment and mini golf in the last two years.

Call Campground Brokers for details and an appointment to see this unique campground! 1-800-648-1624 or email sales@campgroundbrokers.com

Brokers licensed in WA, OR, ID, MT, WY, SD, CO, UT, NM & GA...and works in Cooperation with Brokers in CA, NV, & AZ.



#### NATURAL BEAUTY AND HISTORIC CHARM

Nestled between the Snowy Range and Seirra Madre Mountains this destination RV Park is a favorite among new and repeat campers. Surrounded by unlimited outdoor activity from high desert to alpine lakes and forests all within an easy drive of the park your guests could not ask for more. Located in the Great Divide Basin with wide open spaces this park ideally sits close to I-80 which is enroute to two major National Parks, Yellowstone and Grand Teton Parks.

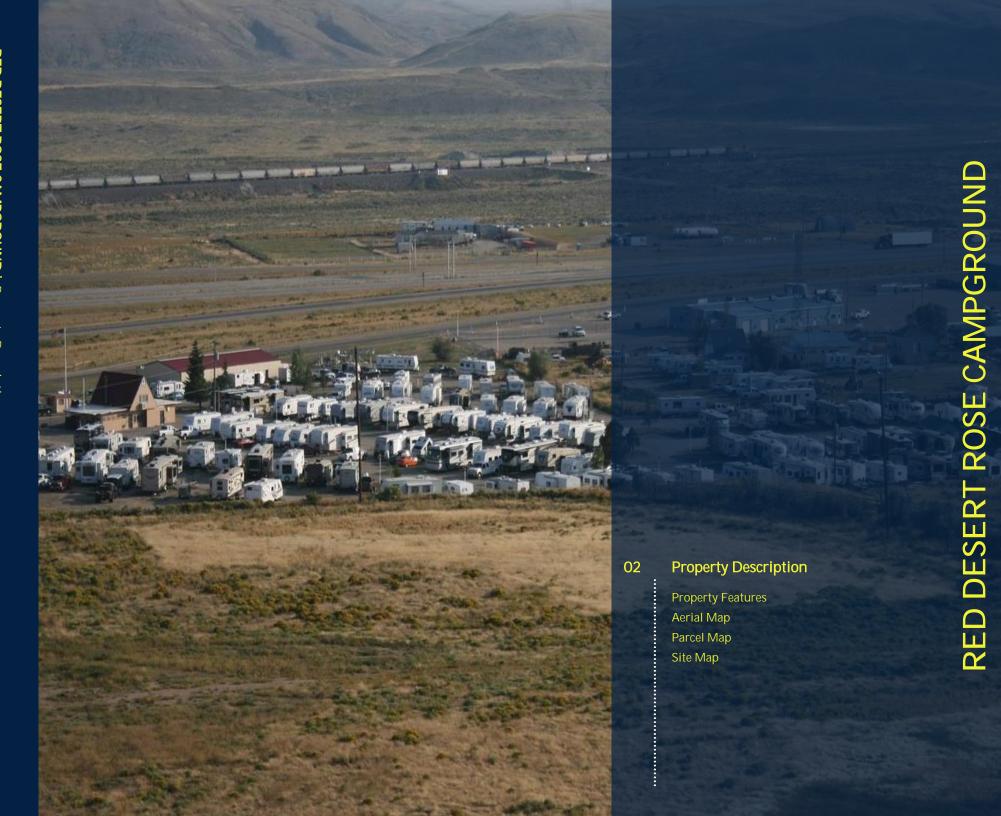
Located within a short distance your guests can visit the town of Rawlins, fish, hike, golf, raft, hunt, visit historic sites and enjoy the natural hot springs. The property also backs up to Bureau Land Management public property allowing guests to hike and see the beautiful Wyoming surroundings right from their campsite.

This turn key park is a must see!



Locator Map





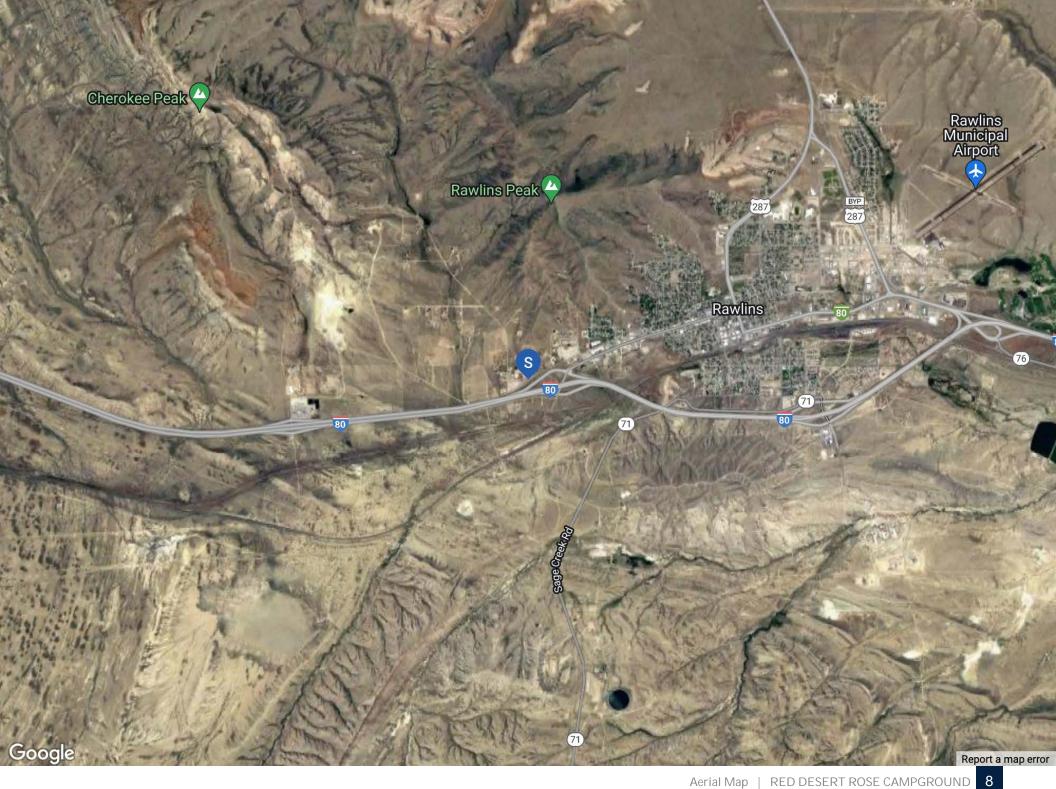
PROPERTY FEATURES	
TOTAL ACRES	9 +/-
TOTAL FHU SITES	88
TOTAL ELECTRIC & WATER SITES	19
TOTAL TENT SITES	12
TOTAL STORAGE SITES	10
OWNER OR MANAGER RESIDENCE	Yes - 3 Bedroom
APARTMENT	Yes
SEASON	May - November

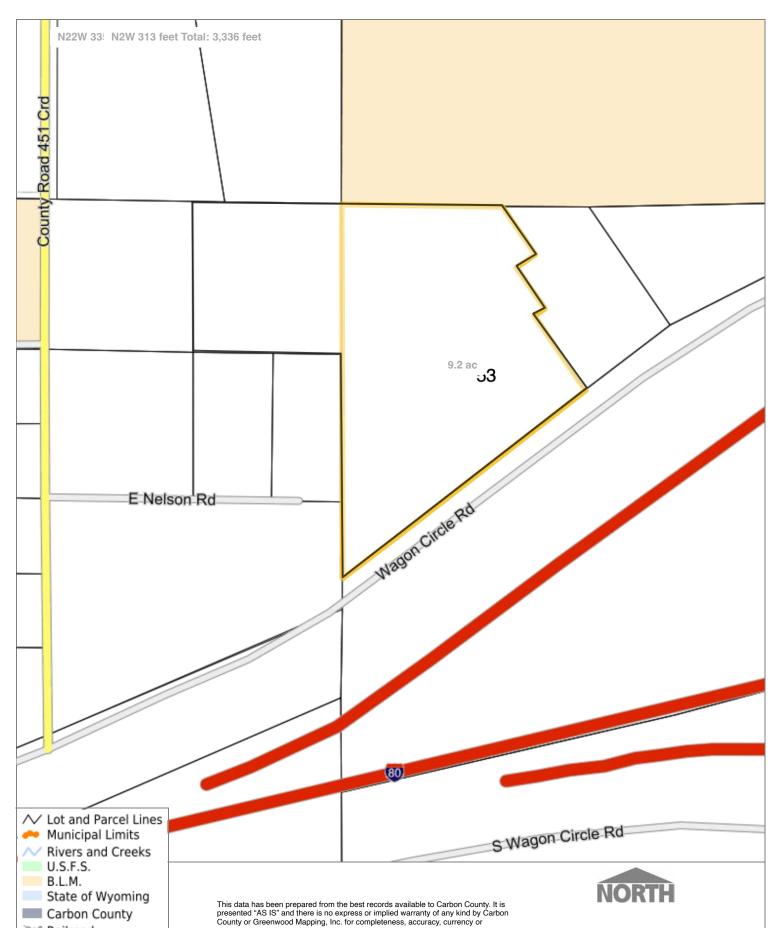
## CONSTRUCTION

WATER	City
SEWER	Lagoon System
SECURITY SYSTEM	Yes - Upgraded in 2022
IMPROVEMENTS	Building Siding & Paint
IMPROVEMENTS	Updated Office
IMPROVEMENTS	Remodeled Apartment
IMPROVEMENTS	Updated Mini Golf

AMENITIES	
PROPANE SALES	Yes
CABLE TV	Yes
WIFI	Yes - Upgraded
LAUNDY ROOM	Yes
RESTROOMS & SHOWERS	Yes
CONVENIENCE STORE & GIFT SHOP	Yes
MINIATURE GOLF COURSE	Yes
PLAYGROUND	Yes
FENCED DOG PARK	Yes







Page 1 of 2





	SEPT - DEC		
INCOME	2021	2022	2023
Sales	\$12,543	\$26,472	\$16,266
Sales of Product Income	\$42,356	\$297,627	\$251,307
Sales Tax	\$3,450	\$11,441	\$4,478
TOTAL INCOME	\$58,349	\$335,540	\$272,051
COST OF GOODS SOLD			
Cost of Goods Sold	\$0	\$4,680	\$1,992
Cost of Labor - COGS	\$0	\$90	\$0
Freight In - COGS	\$0	\$4,134	\$0
Supplies & Materials - COGS	\$1,846	\$4,565	\$410
TOTAL COST OF GOODS SOLD	\$1,846	\$13,469	\$2,402
GROSS PROFIT	\$56,503	\$322,071	\$269,649
EXPENSES			
Advertising & Marketing	\$311	\$302	\$894
Listing Fees	\$0	\$412	\$0
Business Licenses	\$60	\$0	\$0
Charity Contributions	\$0	\$672	\$0
Credit Card Fees	\$1,471	\$10,507	\$2,041
Bank Fees & Service Charges	\$714	\$170	\$304
Insurance	\$4,292	\$13,453	\$8,109
Interest Paid	\$6	\$0	\$63,038
Interest - Business Loan	\$0	\$978	\$128
Interest - Credit Card Interest	\$0	\$1,747	\$2,364
Legal & Accounting Service	\$518	\$2,365	\$3,989
Meals	\$0	\$234	\$0
Meals - Team	\$0	\$56	\$347
Office Expenses	\$616	\$401	\$96
Merchant Account Fees	\$82	\$109	\$0
Office Supplies	\$0	\$1,284	\$0
Shipping & Postage	\$0	\$135	\$0
Small Tools & Equipment	\$0	\$1,600	\$0
Software & Apps	\$1,626	\$1,332	\$4,367
Payroll Expenses - Payments to Partners	\$900	\$16,500	\$14,044
Payroll Expenses - Salaries & Wages	\$6,388	\$38,533	\$23,938
Equipment Rental	\$0	\$175	\$420
Repairs & Maintenance	\$0	\$3,104	\$2,356
Sales Tax Expense	\$3,450	\$11,441	\$4,478
Supplies	\$507	\$2,859	\$0

Supplies & Materials	\$1,998	\$2,000	\$1,459
Taxes Paid - Payroll	\$749	\$4,312	\$2,106
Taxes Paid - Property	\$0	\$3,879	\$2,439
Travel & Hotel	<b>\$</b> 0	\$0	\$1,107
Uncategorized Expense	<b>\$</b> 0	\$353	\$599
Utilities	\$664	\$0	\$0
Utilities - Disposal & Waste Fees	\$794	\$3,896	\$670
Utilities - Electricity	\$0	\$19,218	\$16,983
Utilities - Heating & Cooling	\$9,860	\$10,401	\$7,069
Utilities - Internet & TV Service	\$2,623	\$4,576	\$3,378
Utilities - Phone Service	\$416	\$2,482	\$1,781
Utilities - Water & Sewer	\$0	\$3,723	\$6,791
Vehicle Gas & Fuel	\$279	\$500	\$222
Vehicle Registration	\$0	\$0	\$0
Vehicle Repairs	\$0	\$0	\$0
TOTAL EXPENSES	\$38,324	\$163,709	\$175,517
	φοσ <b>,</b> σΞ :	7-00/-00	,-
NOI	\$18,179	\$158,362	\$94,132
		•	
NOI REMOVALS		•	
NOI	\$18,179	\$158,362	\$94,132
NOI  REMOVALS Charity Contributions	<b>\$18,179</b> \$0	<b>\$158,362</b> \$672	<b>\$94,132</b> \$0
NOI  REMOVALS Charity Contributions Travel & Hotel	<b>\$18,179</b> \$0 \$0	<b>\$158,362</b> \$672 \$234	<b>\$94,132</b> \$0 \$1,107
NOI  REMOVALS Charity Contributions Travel & Hotel Meals - Team	\$18,179 \$0 \$0 \$0 \$0	\$158,362 \$672 \$234 \$56	<b>\$94,132</b> \$0 \$1,107 \$347
NOI  REMOVALS Charity Contributions Travel & Hotel Meals - Team Payroll Expenses	\$18,179 \$0 \$0 \$0 \$0 \$900 \$0	\$158,362 \$672 \$234 \$56 \$16,500 \$734	\$94,132 \$0 \$1,107 \$347 \$14,044 \$0
REMOVALS Charity Contributions Travel & Hotel Meals - Team Payroll Expenses Contract labor	\$18,179 \$0 \$0 \$0 \$0 \$900	\$158,362 \$672 \$234 \$56 \$16,500	\$94,132 \$0 \$1,107 \$347 \$14,044
REMOVALS Charity Contributions Travel & Hotel Meals - Team Payroll Expenses Contract labor	\$18,179 \$0 \$0 \$0 \$0 \$900 \$0 \$0	\$158,362 \$672 \$234 \$56 \$16,500 \$734 \$1,747	\$94,132 \$0 \$1,107 \$347 \$14,044 \$0 \$65,530

# DESERT ROS

#### CONFIDENTIALITY and DISCLAIMER

The information contained in the following offering memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Campground Brokers and it should not be made available to any other person or entity without the written consent of Campground Brokers.

By taking possession of and reviewing the information contained herein the recipient agrees to hold and treat all such information in the strictest confidence. The recipient further agrees that recipient will not photocopy or duplicate any part of the offering memorandum. If you have no interest in the subject property, please promptly return this offering memorandum to Campground Brokers. This offering memorandum has been prepared to provide summary, unverified financial and physical information to prospective purchasers, and to establish only a preliminary level of interest in the subject property.

The information contained herein is not a substitute for a thorough due diligence investigation. Campground Brokers has not made any investigation, and makes no warranty or representation with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCBs or asbestos, the compliance with local, state and federal regulations, the physical condition of the improvements thereon, or financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property.

The information contained in this offering memorandum has been obtained from sources we believe reliable; however, Campground Brokers has not verified, and will not verify, any of the information contained herein, nor has Campground Brokers conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Prospective buyers shall be responsible for their costs and expenses of investigating the subject property.

#### Exclusively Marketed by:



Steve Klontz
Principal Broker - OR, WA, ID, NM, SD, MT, WY, CO
(541) 953-7817
steve@campgroundbrokers.com



Leslie Povey Broker - OR (541) 610-2545 leslie@campgroundbrokers.com

